



Nanushka is looking for a talented **Sales Associate** to join our team in the Premier Outlet. It's the most exciting opportunity to experience and contribute to the rapid growth of the brand. We are looking for dynamic people with a modern and versatile approach. If you're passionate about fashion, art and Nanushka, have always been the one with an outstanding aesthetic, detail-oriented mind, and can-do attitude; we want you in our team! We know that selling more is never sustainable, but we empower our people to work towards a more sustainable future with us.

As a Sales Associate, you will act as a brand ambassador and assist in achieving and exceeding sales objectives, and growing the brand's client base. The ideal candidate must be charismatic, passionate about people, and be able to provide an exceptional customer service experience.

RESPONSIBILITIES

- Achieve and exceed individual and shop sales and KPI targets set by the retail management team
- Cultivate new and existing customer relationships through personalized service and weekly client outreach
- Promotes a positive working environment through effective communication with peers, shop management, and corporate office
- Awareness of current fashion trends
- Aid in maintaining loss prevention standards and preventing shrink
- Execute a high level of customer service at all times within the shop environment
- Maintain product knowledge information, current, and upcoming seasonal promotions
- Ensure store standards are maintained in accordance with company policies and procedures
- Maintain inventory reliability through accurate processing of register transactions, and providing accurate information to clients

THE IDEAL CANDIDATE

- Previous retail experience is not required, but the ideal candidate must have a very customer-focused mindset, a strong sense of fashion, and excellent communication ability
- Very polite, patient, warm personality
- Ability to develop & maintain quality relationships
- Positive, hardworking, proactive, self-motivated, and driven to meet targets
- Ability to work effectively in a team, being helpful with other colleagues
- Loyal and reliable as we plan with you long-term

- Respecting the team schedule in order to ensure safe opening operation during opening hours (availability to work on the weekends)
- Flexible to participate in evening hours events or inventory
- Excellent Hungarian and a good level of English are required, working knowledge of another language will be considered as a true asset

WHAT WE OFFER

- An interesting and exciting job within a motivated, dynamic team
- Continuous in-house training about the latest fashion collections and client service
- Competitive compensation package (fix salary + bonus, RTW allocation from our latest collection, allocation)

Apply for this job: <https://nanushka.bamboohr.com/jobs/view.php?id=155>